

NEWSLETTER

Dear Valued Customer,

We at Densmore hope that you and your family had a wonderful summer. Connecticut and Rhode Island had good weather, warm temperatures, and lots of sun amid the patches of rain. It was a great season to spend time outside and reconnect with family members we haven't been able to see for a while.

Big news for the Densmore family this summer; there's a new oil man in town! At the end of June, Jamie and her husband Zac welcomed the fourth generation of the Densmore Oil family with the birth of their son Donovan. Both mom and baby are doing great!

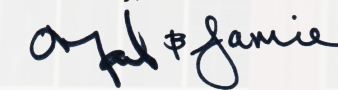
As the leaves change and we see summer transition to fall, it's time to get out your hats and jackets to gear up for the colder temperatures. We always ask ourselves how the cold

temperatures come back so quickly—but the silver lining is that we get to do what we love best: provide home comfort to families like yours.

From 11/1 to 12/10, we will be holding our **annual food drive for the Pawcatuck Neighborhood Center and Groton Human Services**. If you have unexpired, nonperishable food items that you would like to contribute, please drop them off at our office during business hours. Thank you for your generosity!

Stay safe and warm, and always keep this in mind: if you need anything, don't hesitate to reach out. Our team members are always pleased to assist you.

Sincerely,




Jamie, ecstatic mama, Generation 3
Mark, proud grandpa, Generation 2
Donovan, cutie pie, Generation 4

Ask the Expert: What Is a Tigerloop?

A Tigerloop automatically removes air from your oil lines, creating the best possible conditions for your heating system. Wondering why you would need a Tigerloop? Here are our customers' favorite benefits:

- **Better value for your fuel costs due to more efficient combustion**
- **Decreased soot and increased efficiency**
- **Optimized boiler operation**
- **Extended equipment lifespan**



Interested in adding a Tigerloop to your home heating equipment? Give Miranda a call today, or email her at miranda@densmoreoil.com.

BIG NEWS

The Densmore family welcomes the 4th generation



What's Inside

- ✓ Bioheat® Fuel: Low-Carbon Liquid Energy of the Future
- ✓ Automatic Oil Delivery
- ✓ Heating System 101
- ✓ Employee Spotlight
- ✓ Big News from the Densmore Family
- ✓ Ask the Expert: What is Tigerloop?

Donovan's Nana's Pumpkin Bars

- 4 eggs
- 1 2/3 cup sugar
- 1 cup oil
- 1 16 oz can pumpkin
- 2 cups flour
- 2 tsp cinnamon
- 1 tsp salt
- 1 tsp baking soda

While it's baking, your house will smell delicious!

In a bowl, mix eggs, sugar, oil, and pumpkin until light and fluffy. In a separate bowl, stir together the flour, cinnamon, salt, and baking soda. Add to pumpkin mixture, and stir until moist.

Spread batter in ungreased pan (15x10x1 recommended). Bake at 350° for 25-30 minutes. (If baking in a different size pan, to test for doneness, insert toothpick in center, and it should come out clean.)



Bioheat® Plus Fuel: Low-Carbon Liquid Energy of the Future

We take pride in delivering fuel that does more for your heating equipment, your budget, and our environment. The oil we deliver to your home is low-carbon Bioheat® Plus fuel, a cleaner, greener energy source for your warmth and comfort each winter. We are the only supplier of Bioheat® Plus fuel in the area because we have our own storage.

A 15-Second Snapshot of Bioheat® Plus Fuel

Bioheat® Plus fuel is a heating oil produced from a mix of ultra-low sulfur (ULS) heating oil and renewable resources, like soybean oil, for a cleaner burn. The fuel lowers greenhouse gas emissions and improves the operation of your heating system. Manufactured domestically, it also helps boost the US economy by creating jobs and supporting local family-owned business.

Bioheat® Plus Fuel + Automatic Delivery = Clean, Convenient Home Comfort

Automatic fuel delivery is one of the best innovations in home energy! Signing up for automatic delivery is free and offers the following perks:

- ✓ Reduced Risk of a No-Heat Emergency
- ✓ Peace of Mind That You'll Have Enough Oil
- ✓ Complete Convenience for Your Busy Schedule
- ✓ Avoid Emergency Fuel Refill & Priming Fees
- ✓ No Need to Regularly Monitor Your Tank

Call Kim at (860) 536-7927 or fill out the online form at DensmoreOil.com/Contact to receive this service at no extra charge!



Employee Spotlight

Here are some of the friendly faces that help to ensure your home comfort is as seamless as possible.

Scott
Oil Distribution Manager



"On a nice summer day, you can find my four-legged daughter, Marlee, and me bass fishing."

Ted
Driver



"I love spending time in the woods hunting, fishing, and camping!"

Rick
Driver



"I'm a classic car guy. I've owned a 1967 GTO for 40 years. It has a 400 CID engine and a 4 speed transmission."

Ken
Driver



"I'm a huge Iowa Hawkeyes football fan."

Jim
Driver



"Year round you can find me hiking and kayaking all over New England."

We love to hear your feedback! Send us a letter or leave a Google review.

Heating System 101

Answering your most-asked HVAC questions!

Q: What is a boiler?

A boiler is a system that uses forced hot water to heat your home. The water is pushed through piping, creating radiant heat in your floors or baseboards to keep your home or business warm and cozy all year long.

Densmore's favorite boilers:
System 2000 and New Yorker



Q: What is a furnace?

A furnace uses forced hot air to keep your property warm. The air is pushed through internal ductwork in your walls, ceiling, and floor, providing warmth where and when you need it. A cool fact about furnaces is that it is easy to add a central air conditioning system.

Densmore's favorite furnaces:
Thermopride and Williamson



Q: What is steam heating?

Steam heating generates heat through a process similar to a boiler. However, instead of using hot water to create radiant heat, the hot water is boiled into steam, and the steam is pushed through your piping.

Densmore's favorite steam systems:
Peerless and Burnham



Q: What is a hydro-air heater?

A hydro-air system is a mix between a boiler and a warm air system. Hydro-air utilizes an air handler what houses both a hot water and air conditioning coil. It is the most efficient way to heat a home that has existing ductwork. Hydro-air systems can provide both heating and cooling year round.

Densmore's favorite hydro-air system:
a System 2000 paired with a First Company air handler



Have more home heating questions?

We love speaking with you: please feel free to give us a call at (860) 536-7927. A real person will always pick up the phone! If you'd prefer to take the online route, visit DensmoreOil.com, and click "Request Information."