



Densmore Oil Company
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NEWSLETTER

As winter begins to come to a close, we would like to extend a letter of thanks to each and every one of our valued customers. This is the first winter that has been heavily affected by COVID-19 policies, social distancing guidelines, and other major health restrictions. Densmore Oil Company holds your safety and health in the highest regard and has therefore made many adjustments in the past year to prevent the spread of the virus and keep your family safe. Thank you for your patience and flexibility over the seasons as we have become accustomed to the new normal.

Thank you to health care personnel, essential workers, and public safety officers. This past year has been anything but typical, and your tireless efforts have helped to alleviate much of the stress that has fallen onto the shoulders of adults across the country.

Winter is nearly behind us, and we're looking forward to the warmer summer months.

Now that the weather is beginning to warm up, customers across Connecticut and Rhode Island are starting to look ahead and plan for the summer heat. Densmore Oil Company is pleased to offer premium air conditioning installations—now's a great time to install because valuable rebates are available to lessen the initial cost of a high-efficiency upgrade. It won't be long before your savings on electricity and repair costs will recoup the cost of your installation.

Whether you've upgraded your equipment recently or not, keep your equipment running smoothly by signing up for an air conditioning or oil heating service plan come spring. These service plans are specifically designed to protect your home from HVAC failure and your wallet from unexpected repair costs.

Sincerely,

Jamie Densmore



What's Inside

- ✓ Stay Cool with A/C Rebates
- ✓ Benefits of Equipment Financing
- ✓ Why Upgrade to a New A/C System?
- ✓ Take Control of Your Home's Indoor Air Quality
- ✓ Important Home Comfort Reminder



(860) 536-7927

densmoreoil.com

CT HOD #81 • RI FUEL #297



Important Home Comfort Reminder

Densmore Oil Company's annual heating oil budget plans and price-cap plans begin in July. Keep an eye out for more details coming your way soon!

Home comfort customers in RI and CT who signed up for our payment plans last year saved significantly on their heating fuel bills. If you've been considering signing up, this summer is the time to do it! Please contact us if you have any questions.

Attention: Connecticut and Rhode Island Customers

See inside for **GREAT SAVINGS** on installations for your home!

HOT WEATHER IS COMING: DON'T SWEAT IT!



How to Save More on Air Conditioning Each Year

New England gets hot, and homes equipped with air conditioners provide the comfort that CT and RI residents crave. Has your air conditioning system been around for a while? If you're still using outdated window units or your central A/C system is old enough to drive, you could save big on electricity and repairs by contacting Densmore Oil Company to install a high-efficiency replacement.

Cost of a New Installation Causing You to Hesitate?

We don't blame you—money is tight for a lot of homeowners this year. However, if you're already considering a new air conditioning installation, we invite you to apply for our equipment financing. Plus, CT and RI have equipment rebates available: you can earn money back and pay over time, allowing you enjoy immediate home comfort without breaking the bank. **View the rebates on the right to learn how much you could save!**

Stay Cool with A/C Rebates

**\$500
REBATE**

**ON QUALIFYING
DUCTLESS A/C &
HEAT PUMPS**

*Restrictions apply.
Contact us for details.*

**\$200
REBATE**

**ON QUALIFYING
CENTRAL AIR
CONDITIONERS**

*Restrictions apply.
Contact us for details.*

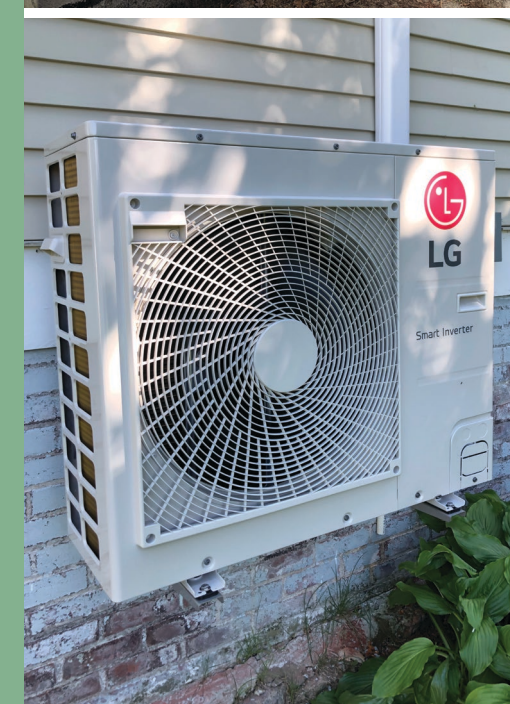
To participate in our financing or to learn more about rebates, give us a call and ask for Geoff. Or you can send him an email if you'd prefer:

(860) 536-7927 • Geoff@DensmoreOil.com

Why Upgrade to a New A/C System?

There are many reasons to upgrade the air conditioning equipment in your Connecticut or Rhode Island home. Here are a few reasons that we hear frequently from local homeowners and business owners:

- ✔ **Cool comfort no matter what summer has in store**
- ✔ **Cold place to cool down after a day out in the sun**
- ✔ **More comfort while spending extra time at home**
- ✔ **Save on electric bills with an upgraded system**
- ✔ **Financing available for new equipment**
- ✔ **Reliable operation and lower A/C repair costs**



Take Control of Your Home's Indoor Air Quality

At times like these, indoor air quality (IAQ) control is essential to keep your home's air up to maximum standards. Here's how to take the reins on your home's air quality with the help of your local experts at Densmore.

- 1. Visit our website, DensmoreOil.com**
- 2. Click the Air Quality tab**
- 3. Read all about our IAQ solutions**

Prefer the phone? Call (860) 536-7927 and ask for Geoff!



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