

Check out our
new website at

DensmoreOil.com!



Make Your Friends Our Friends

We're excited to announce the launch of Densmore Oil's new referral program! When you refer a friend to Densmore Oil, you earn money on your account to save on fuel, service, or installations! The best part? There's no cap on the amount of referral credits you can receive!

Here's how easy it is:

1. Tell your friends about Densmore's excellent service.
2. Have your friend become a customer by using the contact form on our website.
3. Make sure your friend mentions your name, so you get your reward.
4. Your friend buys oil and gets a free Plan B Full-Service contract with a two-year auto delivery sign up.
5. You get a \$75 credit on your account!

**Start referring friends today, so you can all
Experience the Densmore Difference together!**

NEWSLETTER

Dear Valued Customer,

I speak for the entire team at Densmore when I say that we are so grateful for your continued loyalty to our company. You may remember our slogan "Warm Friends", but today I would like to introduce our newest slogan: "Experience the Densmore Difference." What makes us different?

1. We are the only Bioheat Plus® fuel dealer in this area, providing our customers with a premium product that is cleaner for both your system and the environment.
2. We have a professional team of on-staff HVAC and plumbing technicians offering a fleet of services to meet your home comfort needs.
3. We're proud to be the only woman-owned HVAC company in this area.

While Densmore has moved into a new era with me leading the company, we're still committed to bringing you the excellent home comfort services you've come to know and love.

In addition to rolling out our new slogan, I'm pleased to announce that our new website has launched. It's packed full of features that will help ensure you have a smooth, positive experience with Densmore. You can find detailed information about our wide variety of fuel delivery, plumbing, and HVAC service options, and we've made it even easier to see your balance and pay your bill online. Also, you can check out reviews from real customers like you, our latest discounts and special offers, and much more.

As I move into my second year of ownership of Densmore, I can't wait to see what the future has in store for you and us. I am proud to be the third generation of the Densmore family to run this company and be a part of our local community. If you have any questions about Densmore as a company or our services, please don't hesitate to reach out to me directly. Our family is always here to keep your family safe and comfortable.

Sincerely,

A handwritten signature in black ink that reads "Jamie".

Jamie Densmore



WHAT'S INSIDE:

EXPERIENCE THE *Densmore* DIFFERENCE

FUEL • SERVICE • WOMAN-OWNED



Experience The Denstore Difference

Working with a local, full-service home comfort provider, like Denstore Oil Company, means you only need to make one phone call for all your heating oil delivery, HVAC service, and plumbing needs. We're proud to be your one-stop shop for all your home comfort services!



Shining a Spotlight on Fuel Delivery

We at Denstore are proud to be your choice for reliable, experienced delivery of Bioheat Plus® fuel and diesel. Whether you're a residential or a commercial customer, you can rest easy knowing that delivery of the fuel you need is being handled by our team of experts, and that you're always getting the best possible price. Some more benefits that come with choosing Denstore for your fuel delivery include:

- ✓ Automatic or will-call delivery
- ✓ Flexible budget and price cap plans
- ✓ Military discount for home heating oil
- ✓ Dependable, professional fuel delivery when you need it most
- ✓ Unmatched customer service



Benefits that Come with the Denstore Difference:

Fuel

Our Bioheat Plus® fuel delivery is second to none, with value-added services including a conditioner additive, automatic delivery, budget pay options, and military discounts. Bioheat Plus® fuel is a blend of 20% biodiesel and ultra-low sulfur heating oil that is a more eco-friendly alternative to traditional heating oil, and can be used in your existing heating system with no expensive conversions. Denstore owns a local storage facility with an easily accessible fuel supply for our customers. Fuel delivery with Denstore brings your experience to the next level.

Service

You'll receive expert, reliable service for all your home comfort needs, along with 24/7 emergency heating service and air conditioning care from our team of energetic technicians. We even offer a variety of plumbing services on weekdays!

Woman-Owned

Denstore's legacy is now managed by Jamie Denstore, granddaughter of the company's founders. If you would like to ask her a question or inquire about Denstore's products and services, she would consider it a privilege to speak with you directly.

Call Jamie: (860) 536-7927
Email Jamie: jamie@denstoreoil.com

James & Scott:

James: Fuel Delivery Driver
 Scott: Oil Team Manager



Ready to order your next delivery of Bioheat Plus® fuel or diesel?
 Get in touch with us online or give us a call at **(860) 536-7927**

Expert Heating Service Is Just a Call Away!

Consider your heating needs covered when you choose Denstore Oil Company's expert heating services for your residential or commercial space. When it comes to providing you with professional heating equipment installations, reliable system maintenance, and service plans, Denstore is here for you! Some of the heating services we offer include:

- Installation of new furnaces, boilers, water heaters, & oil tanks
- Heating repairs & annual tune-ups
- Oil tank installation, replacement, & protection through the TankSure® Program
- Comprehensive service plans

Call Miranda today at (860) 536-7927 to schedule a tune-up or request service.

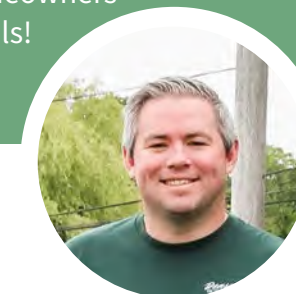


Left to Right: Owen, Ted, Ernie, Josh, Miranda, Todd, Brett, & Logan.



If you're interested in a new heating system, now's the time to take advantage of federal tax credits available to Rhode Island and Connecticut homeowners* Please contact Geoff for more details!

*Terms & Conditions apply.



We're Proud to be a Woman-Owned, Third Generation Company

When Ray and Donna Denstore set up shop in their Old Mystic home in 1949, they understood the true value of a family-owned and operated business. Now Denstore's legacy is continued by their son Mark's daughter, Jamie.

Jamie attended the University of Connecticut for her bachelor's degree and Northeastern University for her master's degree (she's a husky for life!). Upon graduating with her master's degree, she accepted a position in the private sector where she focused on individual training and development in addition to further developing her own personal leadership style.

After that, Jamie returned home to work in her family's business, Denstore Oil, and lead the company into the next generation. As of a year and a half ago, Jamie is now the 3rd generation owner of Denstore Oil. In addition to her professional responsibilities, Jamie enjoys giving back to the community by volunteering at and supporting many local organizations. Jamie is a board member for the Mystic and Noank Library and was previously a Board Member for GOSA. She is also a board member for Connecticut Energy Marketers Association and the Energy Marketers Association of Rhode Island.

In June 2021, Jamie and her husband Zac welcomed their first child, Donovan, the 4th generation of Denstore Oil.

