



Densmore Oil Company
26 Old Stonington Road
Stonington, CT 06378



NEWSLETTER

Dear Valued Customer,

The team at Densmore Oil Company hopes that you're enjoying the summer as much as we are. This time of year is a special one, and while I know that you're busy with fun in the sun, I hope you'll take a moment to read this newsletter. I know you have choices regarding who provides your home comfort services, and I sincerely appreciate that you've chosen Densmore. Many of you have been with us since my grandfather and father ran the company, and I thank you for your continued loyalty.

I'm proud to say that Densmore now offers so much more than heating oil delivery. With the benefits of The Densmore Difference and our recent addition of Bugbee Plumbing, all our customers can now take advantage of a wide variety of heating, cooling, and plumbing services. In this edition of our newsletter, we're highlighting our Heating and A/C Service Plan benefits and why they're so valuable to our customers, especially when you run into an unexpected equipment issue. The spotlight is also on our popular Price Cap Program, which is back for another year so you can lock in the cost of your oil now while still enjoying potential savings during the heating season.

Lastly, our team is excited to be hosting our annual toy drive for Safe Futures. With your help, our team is collecting new and gently used toys, school supplies, and craft items to donate. Safe Futures greatly appreciates the support and generosity of our customers. We are collecting items for the toy drive at our office until July 12th.

I'm proud to be at the helm of this third-generation family business that's also woman-owned, and you can rest assured that everyone here at Densmore is prioritizing your home and family's comfort this season and beyond.

Sincerely,

Jamie Densmore

Owner & President



Need an A/C System? Keep Your Cool with Densmore!



Our team of highly trained, professional technicians is ready to help you with an A/C installation or replacement! We install a variety of central and ductless A/C systems from brands you know and trust, including LG, Mitsubishi, American Standard, York, and more. Plus, you can sign up for our Air Conditioning Service Plan and enjoy:

- ✓ Included annual tune-up
- ✓ Regular rates for after-hours service
- ✓ No A/C after-hours fee
- ✓ 10% discount on refrigerant

Please see plan for more details.

We're an LG Pro Dealer!
Get an Extended Warranty on LG Cooling Systems with Us!



**PROUDLY SERVING
OUR CT & RI
COMMUNITY
SINCE 1949**



**(860) 536-7927
densmoreoil.com**

CT HOD #81
RI FUEL #297



Service Plans from Densmore Make a Difference

As your local full-service home heating and cooling company, we offer a wide variety of service plans that help increase your peace of mind at a great value. Our Full-Service Heating Plan B is our most valued protection plan and ensures you're paying the best prices for your service needs, including:

- ✔ Annual heating tune-up and safety check
- ✔ Labor on covered components
8:00 a.m. to 4:30 p.m. on Monday – Friday
- ✔ Emergency labor coverage, for covered components on Saturdays from October 1 to April 30 from 8:00 a.m. to 4:30 p.m.
- ✔ 25% discount on covered parts
- ✔ Regular hourly rate for after-hours service outside of covered times
- ✔ Densmore TankSure Tank Replacement Program, valued up to \$2,000

Please see plan for more details.



Description: Tech changed a bad water feeder, blown expansion tank, and leaking relief valve & hyvent. Purged all zones, tested the closed loop, and reset the low water cut off.

No Charge for Labor - 1.75 Hours x \$224 = \$392
No After Hours Fee - Additional Savings of \$99
Total Discount in Parts per Plan B = \$151.07

Quantity	Description	Unit Price	Amount
1.0	B911S/B1156	\$309.94	\$309.94
1.0	25% Discount on	\$-77.48	\$-77.48
1.0	Extrol Tank	\$164.46	\$164.46
1.0	25% Discount on Exp	\$-41.11	\$-41.11
1.0	Relief Valve	\$71.65	\$71.65
1.0	25% Discount on Reli	\$-17.91	\$-17.91
1.0	TACO 400 Vent	\$58.31	\$58.31
1.0	25% Discount on Hyv	\$-14.57	\$-14.57
1.75	LABOR for Contracts	\$0.00	\$0.00

This customer saved \$642.07 by having a Plan B

Labor Savings: \$392.00

Parts Savings: \$151.07

Fee Savings: \$99.00

Sub Total: \$453.29

Tax Total: \$28.77

Total Due: \$482.06

Our Budget Plan with Price Cap Protection Starts Soon

There are many factors outside our control that can cause higher oil prices, such as weather and natural disasters, supply chain issues, and global unrest. If you've never enrolled in our budget plan with price cap protection before, now's the perfect time*! Here's how it works:

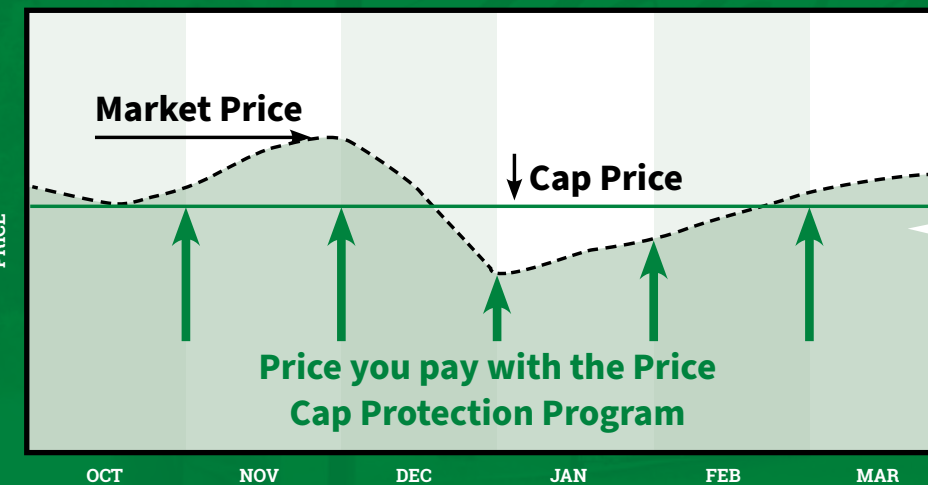
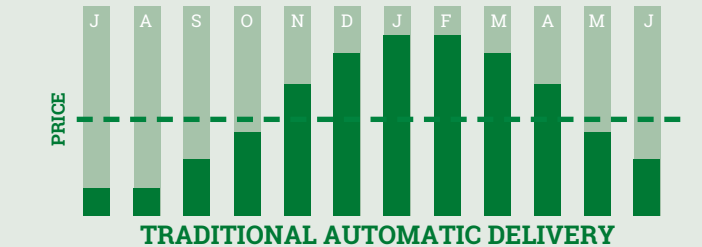
- ✔ You make 11 monthly installment payments beginning July 1st of each year and receive our price cap protection benefits.
- ✔ This protects your payments from price spikes and offers the lowest daily price when the price drops below the established cap level.
- ✔ Set monthly payments instead of paying for larger deliveries as you get them.

*Limited gallons available.

Densmore customers saved between 20¢ & 60¢ PER GALLON last winter via the Price Cap Program!



Pay no more than \$3.74/gal. this winter for your fuel!



If you have not received your price cap contract, please contact the office.

Stay Warm & Save Money This Fall with a Heating System Upgrade

Planning for the upcoming heating season? We've got your back!

Now is a great time to investigate upgrading your current equipment to a new high-efficiency heating system. That way, you'll be ready to save on home heating costs all winter long. Reach out to us today to schedule a FREE, no-obligation quote.