



Densmore Oil Company
26 Old Stonington Road
Stonington, CT 06378

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NEWSLETTER

Dear Valued Customer,

Spring has arrived, and we at Densmore Oil Company couldn't be more excited for our community to enjoy everything the warmer weather has to offer. We are excited to announce that, earlier this year, Keith and Chris of Bugbee Plumbing joined our team. I look forward to meeting their customers in the upcoming months. It is our top priority here at Densmore Oil Company to provide our customers with high-quality comfort services and top-notch customer care. We hope that our new customers from Bugbee Plumbing will recognize the same level of commitment as we work with Keith and Chris to magnify our service offerings and provide even more value than we could individually.

Thanks to our partnership with Bugbee Plumbing, Densmore customers now have access to Bugbee's wide variety of expert plumbing services, including gas service, drain cleanings, kitchen and bath remodels, and more. Current Bugbee Plumbing customers, you now have access to Densmore's full suite of services, such as Bioheat® fuel delivery, HVAC installations, comprehensive service plans, and more.

Our team is dedicated to providing you with an experience that goes above and beyond, every single time; that's what the Densmore Difference is all about. We're proud to be a 3rd generation family business that's also woman-owned, and the trust you put in us to keep your home and family comfortable is not something we take lightly. Whether you need Bioheat® fuel delivery, HVAC, service, installations, or plumbing services, we're here to help!

Sincerely,

Jamie Densmore

Owner & President



**PROUDLY
SERVING OUR
CT & RI
COMMUNITY
SINCE 1949**



**(860) 536-7927
densmoreoil.com**

CT HOD #81
RI FUEL #297



Pick a Densmore Service Plan for Peace of Mind*



Heating Service Plan B Benefits:

- ✓ Annual tune-up included
- ✓ 25% discount on covered parts
- ✓ Emergency labor coverage
- ✓ No after-hours fee
- ✓ Includes Densmore TankSure® Tank Replacement Program, valued up to \$2,000
- ✓ And more!

Next year's heating service plans will be mailed and emailed in April. Please reference our service plans for additional information, plan offerings, terms and conditions.



A/C Service Plan Benefits:

- ✓ Annual tune-up included
- ✓ Regular rates for after-hours service
- ✓ No A/C after-hours fee
- ✓ 10% discount on refrigerant
- ✓ And more!

Next year's A/C plan will be mailed and emailed in March. Please reference our service plans for additional information, plan offerings, terms and conditions.

As a Densmore customer, you can rest easy knowing that your heating and cooling equipment are covered all year round. Get in touch with us by phone at (860) 536-7927 or online at densmoreoil.com for more information on service plans and how they can benefit your home.

*Please note: Service Plans are only available to customers whose primary fuel source is oil and purchase all of their fuel from Densmore during the terms of this Service Plan.

EXPERIENCE THE *Densmore* DIFFERENCE



Proudly Serving Our Customers With..

Heating

- ✓ 24/7 Service
- ✓ Boiler/Furnace Installation
- ✓ Water Heaters
- ✓ Oil Tank Replacement
- ✓ Service Plans

Cooling

- ✓ 24/7 Service
- ✓ A/C Installation
- ✓ A/C Tune-Ups/Maintenance
- ✓ Indoor Air Quality
- ✓ Service Plans

Fuel Delivery

- ✓ Payment Plans
- ✓ Automatic Delivery
- ✓ Price Cap Plans
- ✓ Bioheat® Fuel
- ✓ Additives/Supply

Bugbee Plumbing's full suite of services is now available to Densmore customers!



Welcoming the Bugbee Plumbing Division of Densmore

As of January 2024, Bugbee plumbing is now part of the Densmore team, providing your neighborhood with increased access to expert plumbing services. The focus of this partnership is to train the next generation of plumbers and make it so that our customers only have to make one call for their fuel, heating, cooling, and plumbing needs. Both the Densmore and Bugbee teams are excited for this new endeavor! New benefits for Bugbee customers include:

- In-office Plumbing Admin to answer your calls
- Immediate scheduling
- Pay by credit card
- Emailed billing
- Online account access & bill pay
- Access to all of Densmore's HVAC and fuel services
- The same friendly faces you've known for years



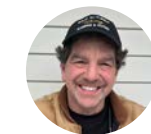
Plumbing



Taylor
Plumbing Admin



Chris
Master Plumber



Keith
Master Plumber



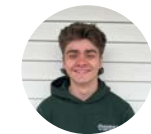
Ernie
Master Plumber



Ian
Plumbing Apprentice



Alan
Plumbing Apprentice



Daniel
Plumbing Apprentice



Meet the *Densmore* Team

Management



Jamie
Owner



Brett
Service Manager



Geoff
Sales Manager



Scott
Oil Manager

Office



Mackenzie
Bookkeeper & Fuel Admin



Miranda
Service Admin



Rachel
Office Admin



Val
Full Charge Bookkeeper



John
Fuel Sales Representative

HVAC Service



Josh
HVAC Technician



Logan
HVAC Technician



Owen
HVAC Technician



Todd
HVAC Technician & Oil Driver



Colin
HVAC Apprentice



David
HVAC Apprentice



Gavin
HVAC Apprentice



Ted
HVAC Apprentice & Oil Driver

Oil



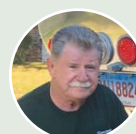
Brian
Oil Driver



James
Oil Driver



Ken
Oil Driver



Rick
Oil Driver

Providing the Following Expert Plumbing Services...

Heating Services

- ✓ Gas Heating System Installations
- ✓ Gas Heating System Service

Plumbing Services

- ✓ Drain Cleanings
- ✓ Leaks, Drips, & Clogs
- ✓ Winterizations

Plumbing Installations

- ✓ Bathroom, Kitchen, & Laundry Remodels
- ✓ Water Filtration
- ✓ Electric/Gas Hot Water Heaters
- ✓ Outdoor Showers
- ✓ Toilets & Sinks

And More...

Densmore's full suite of services is now available to Bugbee Plumbing customers!