



Densmore Oil Company  
26 Old Stonington Road  
Stonington, CT 06378

## SERVICE PLANS FOR CONVENIENCE & PEACE OF MIND

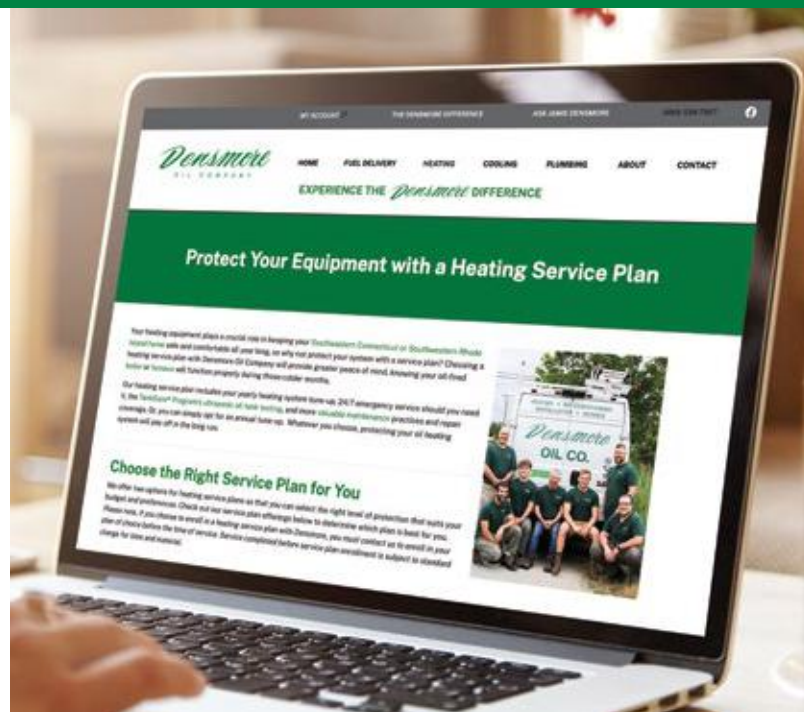
### Heating Service Plan B Benefits:

- Annual tune-up included
- 25% discount on parts
- Emergency labor coverage
- No after-hours fee
- Includes Densmore TankSure® Tank Replacement Program, valued up to \$2,000
- And more!



### A/C Service Plan Benefits:

- Annual tune-up included
- Regular rates for after-hours service
- No A/C after-hours fee
- 10% discount on refrigerant
- And more!



As a Densmore customer, you can rest easy knowing that your heating and cooling equipment are covered all year round. Get in touch with us by phone at (860) 536-7927 or online at [densmoreoil.com](https://densmoreoil.com) for more information on service plans and how they can benefit your home.

\*Note: Service plans are only available to customers whose primary fuel source is oil and who purchase all their fuel from Densmore during the service plan terms.  
See service plans for more details, terms and conditions.



# NEWSLETTER

Dear Valued Customer,

I hope to find you well this spring. With warm weather and longer days on the horizon, we have so much to look forward to this year. Our family has some big news! This past winter, Zac and I welcomed the birth of our second son, Declan. Declan is the newest addition to the 4th generation of the Densmore Oil family. We're happy to report that everyone is doing great, and Declan's big brother, Donovan, is over the moon.

**We have some important news to highlight for homeowners this year:**

- ◆ In Connecticut, on July 1st, the state will implement a B10 Bioheat® mandate. But don't worry, Densmore is already ahead of the curve, delivering B20 Bioheat® fuel. We're excited to provide customers with a cleaner, more sustainable heating solution.
- ◆ If you're thinking about upgrading your boiler, we highly recommend System 2000 boilers. These boilers work great with Bioheat® fuel and provide top-tier efficiency. All new System 2000 boilers are already rated for B100 Bioheat® fuel, which meets future government mandates set for 2050.
- ◆ Thinking about upgrading your oil tank? Consider a double walled, stainless steel Roth storage tank. Densmore is a Roth certified dealer, which enables you to get a 30-year warranty. Homeowners looking for a high-quality heating oil storage solution should consider replacing their tank with a durable Roth tank.



**Ugly System Contest Alert:** Has your system seen better days? If you have an older system that looks like it is closer to the junkyard than the showroom please submit photos of your system to get a chance at \$1,000 towards its beautiful new replacement. Find more details in this newsletter.

Our team is dedicated to providing you with outstanding service. Whether you need Bioheat® fuel delivery, an HVAC tune-up, plumbing services, or something else, we're only a click or call away.

Sincerely,

Jamie Densmore  
Owner & President



**PROUDLY SERVING  
OUR CT & RI  
COMMUNITY  
SINCE 1949**



**(860) 536-7927  
[densmoreoil.com](https://densmoreoil.com)**

CT HOD #81  
RI FUEL #297







## Stress Less About Your Comfort This Summer With an A/C Upgrade

Worried about how your A/C will perform this spring and summer? A new A/C installation can lower your summer energy costs and reduce your system's risk of failure. Plus, if you invest in an A/C upgrade now, you'll enjoy savings on energy costs and total peace of mind when it comes to your comfort. We're pleased to install quality equipment, including ductless mini-splits from LG and Mitsubishi. **Contact our team to get a quote and schedule a consultation!**



## Happy with Your A/C? Protect It with a Service Plan

Densmore Oil offers a comprehensive A/C service plan that includes your annual tune-up, so you can rest easy knowing that your A/C system is running smoothly. **Enroll in a service plan for peace of mind before hot weather is here.**

### BENEFITS OF OUR A/C SERVICE PLAN:



**Regular rates for after-hour service**



**No A/C after-hours fee**



**10% discount on refrigerant**

## Considering Mini-Splits?

If you're tired of lugging heavy window units around the house, consider installing a ductless mini split system.

- ✓ **Compact, discreet, and adaptable for any living space**
- ✓ **Quiet, effective operation**
- ✓ **Individual zoning to better control your cooling room by room**
- ✓ **Supplemental heat in winter**
- ✓ **Great for homes with or without ductwork**



### Book an A/C Visit from Our Experts!

Considering upgrading your A/C this spring or summer? We're here to help. Schedule a

visit with Geoff, our Sales Manager, by calling our office at (860) 536-7927 to book your appointment. Our team is ready to assist you.

## New Refrigerant for 2025

2025 will be a transition year in the air conditioning industry. Starting January 1, the EPA is mandating a transition away from R-410A, a high-GWP refrigerant, to lower-GWP alternatives called R-454B and R-32. What this means to consumers is that 2025 is the last year to install R-410A equipment in your home. However, we will still be able to service and maintain existing R-410A systems for the foreseeable future.

The last time a transition like this happened was with R-22 refrigerant. The transition and phase out of R-22 took 15 years before we saw issues with parts availability and refrigerant cost. We hope the transition away from R-410A will follow a similar timeline.

In 2025, we will be selling and installing R-410A, R-454B and R-32 options. While considering your own air conditioning options, please ask Geoff about the pros and cons of each refrigerant, to help you make the best decision for your home.

## UGLY SYSTEM CONTEST: Win \$1,000 towards a New Heating or A/C System

**\$1,000 OFF**

**1st place prize winner will get \$1,000 off a new heating system or A/C installation!**

**\$100 OFF**

**First 100 people who enter the contest will get \$100 off a new heating or A/C installation**

**Submit entries now through May 26th** by emailing [office@densmoreoil.com](mailto:office@densmoreoil.com). Include your name, address, phone number, and photo of your ugly system.

**We will announce the top five finalists on facebook and by email on May 27th.** Voting will take place by email and Facebook May 27th through June 3rd and the 1st place winner will be announced on Facebook on June 4th at noon. By entering, you are agreeing to the terms and conditions of the contest. **View the terms and conditions on [densmoreoil.com/ugly](https://densmoreoil.com/ugly).**

**UGLY**



## Warm Weather Plumbing Checklist

Are you ready for warm weather? Our team at Densmore/Bugbee can help you get your plumbing ready for the spring and summer seasons. While you are spring cleaning, we can help with the following:

- ✓ **Water turn on**
- ✓ **Drain cleaning**
- ✓ **Outdoor shower installation**
- ✓ **Sump pump services**

**We're here for you through all the seasons. Contact our team of experts to schedule service today!**



## The Best Time for a Heating Tune-Up? *Now!*

With cold weather ending, now is a great time to schedule a tune-up for your heating system. The best time for a tune-up is during the spring or fall. That way, when winter rolls around you can rest easy knowing your heating system is ready to keep you comfortable. And don't forget, we offer service plans that could save you hundreds of dollars on weekend calls! **Book a tune-up by contacting our team.**