



Densmore Oil Company
26 Old Stonington Road
Stonington, CT 06378



NEWSLETTER

Dear Valued Customer,

After months of cold weather and two very energetic kids stuck inside, our house is more than ready for spring. If you're a parent in the same boat, I hope you're finding creative ways to keep everyone happy and busy!!

Spring always feels like a reset. After a winter like we just had, it's a good time to take inventory of how our homes held up, what worked well, and what gave us a headache. Maybe it was a heating system that struggled to keep up, a water heater that felt a little unreliable, a plumbing issue, or home troubles caused by a power outage.

That idea is exactly what led us to put together our **new service plan for plumbing, as well as updating our tried-and-true plans for oil heating and air conditioning.** They're designed to help you stay ahead of routine maintenance and reduce those mid-season surprises, without making it feel like one more thing to manage.

Lastly, we truly appreciate everyone who counted on us over the winter for their fuel, HVAC, and plumbing needs. We are also extremely thankful for our oil delivery drivers and technicians, who have been in the thick of it all winter long. Your loyalty means everything to us, and we're grateful to serve customers like you. Our team wishes you a happy spring, warmer days, and some well-deserved time outdoors with your family.

Sincerely,

Jamie Densmore

Owner & President



**PROUDLY SERVING
OUR CT & RI
COMMUNITY
SINCE 1949**



**(860) 536-7927
densmoreoil.com**

CT HOD #81
RI FUEL #297



Smart Plumbing Upgrades to Help Prevent Big Damages

A small leak can turn into a major mess fast. The DROP Smart Home Water Management System monitors water use and can automatically shut off your water and send a push notification to your phone if it detects a leak, helping prevent costly damage before it starts.

Some insurance companies may even offer savings or incentives for installing an automatic shut-off. It's the ultimate peace of mind whether you're home or away.

Be proactive about your plumbing! Contact Densmore for professional plumbing services, including DROP automatic water shut-off systems. Talk with our team about the benefits of DROP and request a quote at (860) 536-7927.

Beat the Heat & Be First in Line for an Air Conditioning Installation

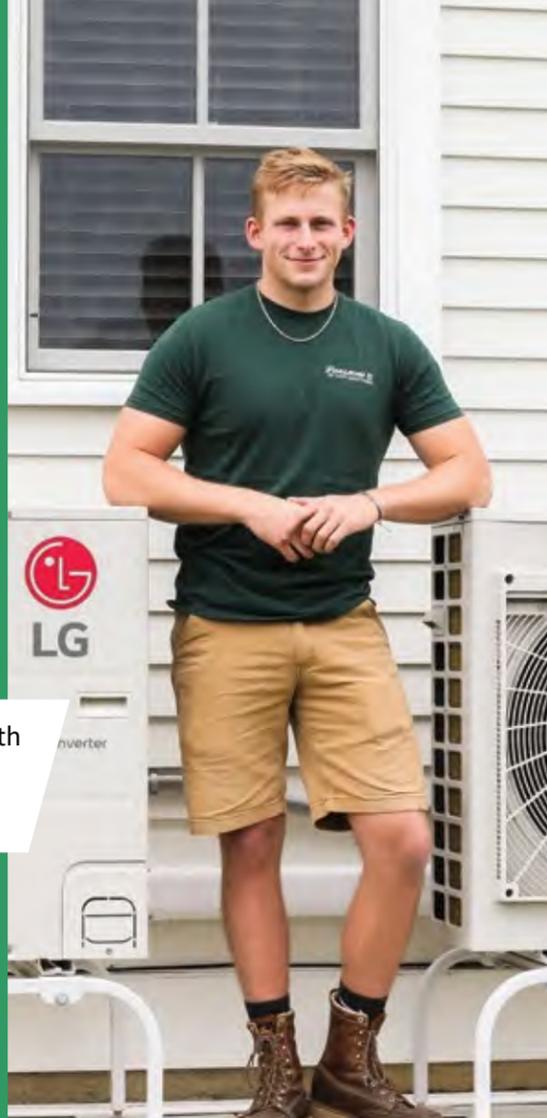
Once that first stretch of warm weather hits, our schedule books up fast with A/C installations—often months in advance! Booking in spring gives you time to choose the right setup for your home and helps you get ahead of the summer rush.

 **Call Densmore and ask for Geoff to learn about special programs and possible rebates!**

Ductless mini-splits are one of the most flexible options for New England homes. They are efficient, quiet, and a great fit for hard-to-cool spaces, homes without ductwork, or rooms that always seem to run warmer than the rest of the house.

PRO TIP If your current central A/C system uses R-22 refrigerant, it's worth prioritizing a replacement. R-22 is no longer manufactured, so sourcing it can be difficult and extremely expensive.

Densmore Oil offers comprehensive cooling services, including all types of A/C installations. Visit our website at densmoreoil.com/cooling/ac-installations/ or reach out to our team by calling (860) 536-7927.



Lock In Fuel Price Protection Before Next Winter

With a colder-than-normal winter behind us and intense geopolitical events, it's an ideal time to look ahead. Densmore's current budget plans run through June, when all final balances are due. In late spring, we will open enrollment for our new year's oil plans, which will begin in July.

So far this year, heating oil prices have stayed above the capped rate the entire time, which means budget plan customers with price cap protection saw significant savings while avoiding the stress of market spikes, supply issues, and potential shortages.

Renewing or enrolling in a fuel payment plan for next year ensures predictable monthly energy bills, reliable fuel delivery, and one less thing to worry about when temperatures drop again.

Call Densmore at (860) 536-7927 to learn more about our pricing programs and set a reminder to sign up when enrollment begins!

**Price cap protection is not included in our traditional budget plan.*

Densmore's Comprehensive Service Plans

Service plans are an easy way to stay ahead of routine maintenance and unexpected issues. By signing up, you get consistent care for the systems you rely on most, added peace of mind, and fewer surprises throughout the year.

Plumbing Service Plan

What's Included

- ✓ Annual whole-home plumbing system inspection
- ✓ Visual inspection of toilet internals and sink drainage/P-traps
- ✓ Visual inspection of exposed piping and valves
- ✓ Inspect and label (if needed) main water shut-offs and major appliance shut-offs
- ✓ Inspect supply lines
- ✓ Recommendations for updates and upgrades based on inspection
- ✓ Annual inspection and flush of oil, electric, or hybrid hot water heaters
- ✓ 25% off drain cleanings
- ✓ 25% discount on parts used on service calls
- ✓ Free water testing for filtration systems
- ✓ Service plan automatically renews annually

SAVE 10% Add the plumbing service plan to an existing oil heating or A/C service plan and save 10% on the plumbing plan!

**Scheduled plumbing service only. No after-hours plumbing service at this time.*

Oil Service Plan A

What's Included

- ✓ Includes replacement of nozzle, pump strainer, General or Full Flow filter, and two standard filters up to 2 inches thick
- ✓ Vacuum boiler or furnace and fuel pipe
- ✓ Clean and inspect ignition assembly
- ✓ Inspect and adjust controls and switches
- ✓ Check pump pressure
- ✓ Oil all motors
- ✓ Efficiency test with tune-up

Oil Service Plan B

What's Included

- ✓ Everything in Oil Service Plan A's annual tune-up and safety check
- ✓ Plus, 25% discount on covered parts
- ✓ Provides labor on covered components during normal business hours
- ✓ Emergency labor coverage, for covered components Saturdays from October 1 to April 30 from 8:00 a.m. to 4:30 p.m. (excluding holidays)
- ✓ Regular hourly rate for after-hours service outside of covered times
- ✓ 30-day warranty on labor
- ✓ 1-year warranty on parts
- ✓ Includes Densmore TankSure® Tank Replacement Program, valued up to \$2,000
- ✓ Automatically renewed annually

A/C Service Plan

What's Included

- ✓ Annual safety check and tune-up
- ✓ Regular rates for after-hours service
- ✓ No A/C after-hours fee
- ✓ 10% discount on refrigerant
- ✓ Available for central and ductless units

Service plan details, terms, conditions, and eligibility requirements apply. Please refer to the service plan information available on densmoreoil.com.